

NOVASTONE CAPITAL ADVISORS ANNOUNCES KEY HIRES & PROMOTIONS

Novastone Capital Advisors, which has closed 11 platform deals in the last 12 months through its innovative ETA-meets-Succession solution, has appointed Daniel Gärtner as Managing Partner and made seven more important appointments.

Baar, Switzerland (October 23, 2023): **Novastone Capital Advisors** (NCA) announced today several promotions and hires intended to create even more momentum during a year that proved resoundingly that the company's model works. The company's Entrepreneurship Through Acquisition method was used to close 11 platform deals, almost all of them SMEs facing succession issues. The announcement was made by **Christian Malek, Group CEO and Partner**.

NCA's new Managing Partner, **Daniel Gärtner** first came to NCA as part of its ETA program and brings a solid background in M&A and private equity, and as an investor and operator as well. In his new role, he will have oversight of Entrepreneur Success Management & DDO (Data, Digital, and Operations); Investment Management (M&A) and Portfolio Management and the Legal Department.

"I'm so grateful to our team and the way they've helped prove my ideas about Entrepreneurship Through Acquisition and Succession can really make a difference," said **Christian Malek**, Group CEO and Partner. "We have our first 11 platform deals done in the last 12 months, and that includes deals in the U.S., Canada, Spain, Italy, Germany, and of course here in Switzerland. The SMEs acquired cover some of the most exciting sectors of our era and range from companies with ten employees to ones with one thousand. And – let me make this clear – all the targeted companies already had strong revenue, a healthy EBITDA margin, and a diversified range of both clients and suppliers."

Additional promotions and assignments include the following: **Taylor Perry**, formerly an Investment Manager, becomes Head of Global M&A; **Jessica Ajzensztejn**, currently Senior Data Analyst, is now Head of DDO; **Christopher Meier** becomes the Director of Investor Relations, a department which will be growing significantly, and **Arantxa Aguilar** based in Switzerland, will now be leading the Legal Department. We are also building a Portfolio Management Team and **Piotr Zawadzki** will be the department head. **Christian Malek** will continue overseeing the Investor Relations and Assessment Center teams.

NCA closed its first deal in 2021. By May 2023, NCA closed its first deal in the United States, with **Nick Akers** acquiring STL Communications Inc., and soon after its second with Water Runner Inc. being acquired by **Nate Taylor**. The first deal in the UK with Will Hunnam acquiring iconic construction company **Forza Doors Inc.** In the apparel industry, NCA closed its first deal based in Canada with **David Miller** acquiring **Montreal's Chapter One Sportswear Inc.** NCA has also closed deals in pharmacy tech, dietary supplements, renewable energy construction, logistics and TK have followed.

ABOUT NOVASTONE CAPITAL ADVISORS:

NCA is a global company based in Switzerland with the mission to enable Entrepreneurship Through Acquisition (ETA) in Europe and North America, offering a unique solution for addressing succession challenges facing SMEs. NCA Entrepreneurs are ideally positioned to find, acquire, and grow companies backed by the support, structure, and know-how offered by the NCA team. At the same time, the program ensures business legacy and continuity for SMEs on a global scale, as all stakeholders share aligned interests and a commitment to long-term success.

For more information about NCA, please visit: <https://novastone-ca.com/index.php>