

## NCA ANNOUNCES ANOTHER SUCCESSFUL USA ACQUISITION

Baar, 18 January 2024 – Novastone Capital Advisors (NCA) is proud to announce the next United States acquisition in our Entrepreneurship Through Acquisition (ETA) program.

## PRESERVING SME LEGACIES THROUGH SUCCESSION SOLUTIONS

Ryan Wright joined NCA's ETA program in 2022 and closed his deal in December 2023 to acquire Stockton Truss LLC — a California-based truss manufacturer that has been serving customers in the western US since 1977 — and Carson Truss LLC, a new sister factory that was launched in Nevada in 2022.

This deal presented numerous challenges as the Nevada plant had just opened and needed time to be fully operational. Additionally, the companies were facing succession challenges as three of the four previous owners had been looking to retire. One former owner, Travis Nixon, opted to stay on and partner with Ryan for this next phase of growth, which will take place under the unified name of "Stockton Truss LLC."

Arriving at a successful close required complex negotiations and NCA would like to congratulate all investors involved and thank our lenders who believe in this transaction. We would also like to express our deepest thanks to Silverview Credit Partners and legal advisors Burr & Forman LLP for their hard work and critical support throughout the acquisition process.

"NCA is deeply committed to the success of our ETA program, and we are incredibly excited about the future for Stockton Truss," said NCA's Head of M&A Taylor Perry. "The partnership between Ryan and Travis allows for both Entrepreneurs to shine through complementary skill sets as Stockton Truss continues to grow."

"NCA's ETA program helps ensure business legacy and continuity for SMEs," added NCA Founder Christian Malek. "We are grateful for the patience and trust in the process that was granted by all parties and collaborators along the way as this deal came to a successful close."

For more information about Stockton Truss LLC please visit: <a href="https://www.stocktontruss.com/">https://www.stocktontruss.com/</a>

For more information about NCA please visit: https://novastone-ca.com/index.php