

NCA CELEBRATES ITS NEXT ACQUISITION IN POLAND

Baar, 21 December 2022 – Novastone Capital Advisors (NCA) is proud to announce the fourth acquisition in our Entrepreneurship Through Acquisition (ETA) program. Our mission at NCA is to enable ETA in Europe and North America, while focusing on mutual benefit and growth for all of our stakeholders. This acquisition proves our program is successful and further highlights NCA Entrepreneurs as ideally positioned to find, acquire, and grow companies backed by the support, structure, and know-how offered by the NCA team.

THE PERFECT MATCH

Waldemar (Val) Pilch joined NCA's ETA program in June 2022 with over 20 years of entrepreneurial, international, and financial experience. His search was focused on Polish companies in Health & Wellness industries with a focus on Dietary Supplements companies, and after only 6 months (the shortest search and acquisition timeline NCA has seen to date!) Val had found and acquired a company that matched his criteria perfectly: Formeds, a Polish producer and distributor of clean ingredient vitamins, minerals, and supplements.

“What I found - and still find - most exciting about the company is that it is well-run, it has a great team, and they make fabulous products,” explained Val. “And while a lot of hard work went into it, I was also really lucky that I found this company very early on in my search and it matched almost every single criteria in terms of what I was looking for.”

When asked how NCA supported him during his search and acquisition, Val was quick to credit NCA with playing a key role in the speediness of the process. “Without NCA, I wouldn't have been able to do it in six months,” said Val. “I think for anyone doing this without NCA, it would've been a much bigger struggle and would've taken a lot longer just to get to the deal. NCA's robust processes and their support in financial modeling, investor relations, and legal definitely provided a valuable shortcut.”

Val was enthusiastic when speaking about what's next: “I'm excited for the future and I'm excited to bring out the best of Formeds in the years to come. I'm also super excited about the future of ETA,” he added. “I think it's an amazing opportunity for entrepreneurs as well as for investors, and I'm very thankful to NCA and our co-investors for swiftly moving forward with this opportunity.”

ALIGNED INTERESTS

At NCA, we know from our own experience what it takes to set up and run a successful business. Our ETA program is powered by a highly specialized team of experts who make the NCA Entrepreneur's journey through search, acquisition, and value creation as seamless and as successful as possible.

We believe ETA offers a unique solution for addressing succession challenges facing SMEs, who are the backbone of our economy. NCA's Entrepreneurship Through Acquisition program ensures business legacy and continuity for SMEs on a global scale, as all stakeholders share aligned interests and a commitment to long-term success. We are thrilled to congratulate Val on this acquisition and look forward to continuing to support him in his new role at Formeds.

For more information about Val, please visit: <https://www.novastone-ca.com/searcher-waldemar-en.php>

For more information about Formeds, please visit: <https://www.formeds.eu/>

For more information about NCA, please visit: <https://novastone-ca.com/index.php>