

Bill REES

Search Fund Principal, 2024 – 26.

Engineered Services: Tulsa, OK./Dallas, TX.

Tulsa, OK – USA

www.linkedin.com/in/bill-rees

Experience

Jan 2012 – June 2023, Budapest, HU + Tulsa, OK.

T.D. Williamson (Energy Pipeline Products & Services)

Vice President, Western Hemisphere

End-to-end accountability for \$325MM P&L across the Americas, mobilizing 750-strong workforce. Unified leadership, transformed manufacturing & introduced Entrepreneurial Operating System.

Vice President, Marketing & Strategy Execution

Scaled the European go-to-market and route-to-market globally, aligned to industry sectors & customer segments, rationalizing footprint, establishing CRM & differentiating client-engagement.

Senior Director, Europe

Unified all territories under one \$75MM, 175-employee P&L. Set global forecasting standards, piloted channel-partner program.

General Manager, Central Europe

Forged winning go-to-market; stabilized & grew turbulent territory.

Jan 2007 – Dec 2011, Mexico City, MX + Budapest, HU.

PIMS of London (Energy Pipeline & Pressure Vessel Services)

Founding Director of integrity consulting platform, defining and integrating services for NoC's throughout LAM, N. Africa & CE-CIS.

Jan 2000 – Dec 2006, Newcastle, UK + Budapest, HU + Houston, TX.

PII Pipeline Solutions (Energy & Utility Pipeline Inspection)

Various roles, unearthing value in this PE-backed venture, exited to GE Oil & Gas – which ultimately became Baker Hughes – including:

- Global Sales Manager – Pipeline Data Solutions;
- General Manager, EAM – Positive Projects;
- General Manager – Waterline.

Jul 1991 – Dec 1999, Somerset, UK + various.

Sewer Services (Utility Pipeline Rehabilitation)

Initially a gap-year roustabout, then a post-graduate Project Manager rising thru' to Projects Director of this specialist civils Entity, subsequently exited to Insituform (Azuria Water Solutions).

Advisory / Non-Exec. Roles

Jul 2023 – present, Tulsa, OK.

PipelineXchange (PX)

Advising Funds & PE (direct or via the big-3 consultants) on key deals during 2023 H2 & 2024 H1.

Education

1990 – 1991

Bachelor of Planning

Manchester University

B.PI Town Planning.

*Royal Town Planning Institute
Graduate award-winner 1991*

1987 – 1990

Bachelor of Arts (Hons.)

Manchester University

BA Town & Country Planning.
*Specialized in Civil Engineering
(Tunnelling), Urban Economics.*

Membership / Volunteering

- Booker T Washington, TPS Magnet High School:
 - JROTC parent-liaison.
 - AP Program Proctor.
- Metro Tulsa Soccer Club,
 - U12 Boys Coach.

Papers / Publications:

Pipeline Technology Conference (PTC); Hannover, DE.

Pipeline Pigging & Integrity Management (PPIM); Houston, TX.