

Christophe ZARETTI



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Dynamic leader with 20+ years of experience in operations management, business development, and R&D management. Proven track record of driving growth, operational efficiency, and innovation in international industrial and high-tech environments.

PROFESSIONNAL EXPERIENCE

CLA-VAL Europe, Lausanne (VD), CH

Product manufacturer of electromechanical products for the water distribution infrastructure

Deputy Managing Director (Since 2018)

General Vice Director: assist in operation's management
CHF 50 million revenue, 25% operating profit, 90+ employees

Key achievements:

- **Strategic initiative leading to 15% YoY growth and margin improvement**
- **Operational efficiency:** 15% cost reduction, 50% quality improvement
- **Supply chain:** Setup of a new manufacturing line

Technical Director (Since Nov. 2014)

Head of the R&D, Sales Support, Marketing, and IT departments: 20+ FTE

- Division P&L responsibility
- Innovation: definition and deployment of a strategic initiative leading a revenue growth of 5%
- Setup and development of the R&D department
- People management
- Transatlantic coordinator (cross-site and cross-functional)

Keysight Technologies (ex Agilent), Plan-Les-Ouates (GE), CH

Product manufacturer of high-tech electronic products for the test and measurement industry

Product Marketing & Business Development (2008-2014)

- **Business Development:** USD 8 million revenue
- **Product Marketing:** product definition and market launch

R&D Engineer – Analog Electronics (2005-2008)

- **Development:** Design of analog electronic circuits (high frequency, high-definition signal acquisition)
- **Project Management:** Project planning tracking and reporting

Business Angel

Business Angels Switzerland
(since 2023)

Service Club

Member of the Rotary Club
Lausanne-Ouest (since 2023)

Values

Flexibility
Autonomy
Respect & Trust
Accountability
Hard Work

Talents

Empowering Leader
Vision
Committed
Excellent Communicator
Analytical & Strategic

Languages

French	Main language
English	Fluent
Spanish	Fluent
German	Conversational
Italian	Understanding

STUDIES

Executive MBA in Corporate Finance and Management

University of Lausanne – HEC (2022)

CAS Finance & Accounting

University of Lausanne – HEC (2018)

OWP – Orchestrating Winning Performance

IMD Lausanne (2016)

Master Electrical and Electronics Engineering,

Swiss Institute of Technology Lausanne – EPFL (2005)

1-year at ETHZ in Zurich (2003)

FUN FACTS

Origins from Spain (Barcelona) and Italy (Bergamo), but born and raised in Switzerland

Martial Arts instructor (Jeet Kune Do, Kali, and Silat)

Former wine grape home-producer

Cigar amateur

Proud “father” of a 50 kg female dog (Italian Mastiff / Cane Corso)
